DOING BUSINESS WITH STRANGERS
Finance and Enterprise in the Preindustrial World

May 1-2, 2015 at Yale University
Whitney Humanities Center, Room 208
53 Wall Street, New Haven, CT 06511

FRIDAY MAY 1, 2015

1:00-3:00pm
Chair: Joseph G. Manning, Yale University
Discussant: Francesca Trivellato, Yale University
Phillip I. Ackerman-Lieberman, Vanderbilt University,
“Balancing One’s Obligations Between God and Mammon:
Law and Mercantile Practice Among the Geniza Merchants”
Bruce S. Hall, Duke University, “Salt, Slavery, and
Credit in the Functioning of Saharan Commerce”

3:30-5:30pm
Chair: Eric Hilt, Yale University and Wellesley University
Discussant: Christopher Udry, Yale University
Cihan Artunç, University of Arizona, “Firm Organization
in Egypt between 1910 and 1949: Evidence from the
Mixed Courts”
Madeleine Zelin, Columbia University, “Local Knowledge:
Explorations in China’s Encounter with
the Modern Company”

SATURDAY MAY 2, 2015

9:30-12:00pm
Chair: José-Antonio Espin-Sanchez, Yale University
Discussant: Naomi Lamoreaux, Yale University
Lutz Kaelber, University of Vermont, “Financing Business:
Max Weber on Equity and Debt in Medieval Partnerships”
Yadira González de Lara, University of Valencia, “The Impact
of Formal Monitoring on Financial Development:
From Debt to Equity in Late Medieval Venice”
Nadia Matringe, CNRS-Paris, “Credit Reallocation & the
Financing of International Trade: Deposit Banking in
Sixteenth-Century Lyons”

1:00-3:30pm
Chair: Timothy Guinanne, Yale University
Discussant: Philip Hoffman, Caltech
Bram Van Hofstraeten, Maastricht University, “Opting for
Private Partnerships in Early Modern Antwerp (1480-1620)”
Joost Jonker, Utrecht University and Oscar Gelderblom, Utrecht
University, “Direct Finance in the Dutch Golden Age”
Jessica Hanser, Yale-NUS, “The Canton Debts Crisis, 1779-81”

www.econ.yale.edu/~egcenter/EHindex.htm
(Click on “May 2015 Conference” on the left side of the page)
The conference is free and open to the public,
but please register online.

With the generous support of the Edward J. and Dorothy Clarke Kempf Memorial Fund, the European Studies
Council, the Program in Economic History at Yale, the Whitney Humanities Center, and the Netherlands Organisation
for Scientific Research (NWO).